

# Domestic sugar industry projections

	2018/19			Product Mix Percentages				Sales Product Mix			
	Estimated Sales (cwt)	Capacity (cwt)	Utilization (percent)	Bulk	Bags	Liquid (percent)	Consumer	Bulk	Bags	Liquid (cwt)	Consumer
<b>NORTHEAST</b>											
<u>Cane Refiners</u>											
AmCane - Michigan Sugar	2,035,000	2,400,000	85%	-	15%	85%	-	-	305,250	1,729,750	-
ASR Group - Baltimore	15,215,000	16,500,000	92%	31%	26%	19%	24%	4,716,650	3,955,900	2,890,850	3,651,600
ASR Group - Yonkers	10,250,000	12,250,000	84%	28%	25%	35%	12%	2,870,000	2,562,500	3,587,500	1,230,000
<b>Subtotal</b>	<b>27,500,000</b>	<b>31,150,000</b>	<b>88%</b>	<b>28%</b>	<b>25%</b>	<b>30%</b>	<b>18%</b>	<b>7,586,650</b>	<b>6,823,650</b>	<b>8,208,100</b>	<b>4,881,600</b>
<u>Beet Processor</u>											
Michigan	11,250,000	13,500,000	83%	37%	31%	12%	20%	4,162,500	3,487,500	1,350,000	2,250,000
<b>Subtotal</b>	<b>11,250,000</b>	<b>13,500,000</b>	<b>83%</b>	<b>37%</b>	<b>31%</b>	<b>12%</b>	<b>20%</b>	<b>4,162,500</b>	<b>3,487,500</b>	<b>1,350,000</b>	<b>2,250,000</b>
<b>SOUTHEAST</b>											
<u>Cane Refiners</u>											
LDC - Imperial Sugar - Savannah	15,850,000	18,600,000	85%	49%	23%	15%	13%	7,766,500	3,645,500	2,377,500	2,060,500
ASR Group - Florida Crystals	5,800,000	6,100,000	95%	10%	62%	14%	14%	580,000	3,596,000	812,000	812,000
U.S. Sugar - United Sugars	17,900,000	18,000,000	99%	68%	10%	8%	14%	12,172,000	1,790,000	1,432,000	2,506,000
<b>Subtotal</b>	<b>39,550,000</b>	<b>42,700,000</b>	<b>93%</b>	<b>52%</b>	<b>23%</b>	<b>12%</b>	<b>14%</b>	<b>20,518,500</b>	<b>9,031,500</b>	<b>4,621,500</b>	<b>5,378,500</b>
<u>SOUTHERN (Gulf)</u>											
<u>Cane Refiners</u>											
ASR Group - Chalmette	18,700,000	20,500,000	91%	42%	26%	10%	22%	7,854,000	4,862,000	1,870,000	4,114,000
LSR Sugar - Gramercy - Cargill	17,339,224	20,000,000	87%	65%	25%	-	10%	11,270,496	4,334,806	-	1,733,922
<b>Subtotal</b>	<b>36,039,224</b>	<b>40,500,000</b>	<b>89%</b>	<b>53%</b>	<b>26%</b>	<b>5%</b>	<b>16%</b>	<b>19,124,496</b>	<b>9,196,806</b>	<b>1,870,000</b>	<b>5,847,922</b>
<b>CHICAGO-WEST</b>											
<u>Beet Processors</u>											
American Crystal - United	34,981,000	40,000,000	87%	69%	17%	3%	11%	24,136,890	5,946,770	1,049,430	3,847,910
Minn-Daq - United	6,175,000	8,750,000	71%	73%	27%	-	-	4,507,750	1,667,250	-	-
So. Minnesota - (Renville) - NSM	6,690,000	10,500,000	64%	81%	16%	3%	-	5,418,900	1,070,400	200,700	-
Western	9,150,000	10,500,000	87%	44%	35%	-	21%	4,026,000	3,202,500	-	1,921,500
Wyoming Sugar Co. - Cargill	852,000	1,000,000	85%	78%	22%	-	-	664,560	187,440	-	-
<b>Subtotal</b>	<b>57,848,000</b>	<b>70,750,000</b>	<b>82%</b>	<b>67%</b>	<b>21%</b>	<b>2%</b>	<b>10%</b>	<b>38,754,100</b>	<b>12,074,360</b>	<b>1,250,130</b>	<b>5,769,410</b>



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# Domestic sugar industry projections, *continued*

	2018/19	Production	Utilization (percent)	Product Mix Percentages				Sales Product Mix			
	Estimated Sales (cwt)	Capacity (cwt)		Bulk	Bags	Liquid	Consumer	Bulk	Bags	Liquid	Consumer
<b>PACIFIC COAST</b>											
<u>Cane Refiner</u>											
ASR Group - C&H Sugar	14,125,000	17,000,000	83%	15%	33%	11%	41%	2,118,750	4,661,250	1,553,750	5,791,250
Subtotal	14,125,000	17,000,000	83%	15%	33%	11%	41%	2,118,750	4,661,250	1,553,750	5,791,250
<u>Beet Processors</u>											
So. Minnesota (Brawley) - NSM	3,275,000	3,350,000	98%	75%	25%	-	-	2,456,250	818,750	-	-
Subtotal	3,275,000	3,350,000	98%	75%	25%	0%	0%	2,456,250	818,750	-	-
<b>NORTHWEST</b>											
<u>Beet Processor</u>											
Amalgamated - NSM	21,450,292	22,500,000	95%	63%	15%	10%	12%	13,513,684	3,217,544	2,145,029	2,574,035
Subtotal	21,450,292	22,500,000	95%	63%	15%	10%	12%	13,513,684	3,217,544	2,145,029	2,574,035
TOTAL BEET	93,823,292	110,100,000	85%	63%	21%	5%	11%	58,886,534	19,598,154	4,745,159	10,593,445
TOTAL CANE	117,214,224	131,350,000	89%	42%	25%	14%	19%	49,348,396	29,713,206	16,253,350	21,899,272
SUB-TOTAL DOMESTIC	211,037,516	241,450,000	87%								
CANE IMPORTS***	<b>14,127,630</b>	<b>14,127,630</b>		5%	35%	58%	2%	706,382	4,944,671	8,194,025.40	282,552.60
GRAND TOTALS	225,165,146	255,577,630	88%	48%	24%	13%	15%	108,941,311	54,256,030	29,192,535	32,775,270

Cane refiners' capacity based on 300 operating days

Beet processing plant capacity based on per day slice capacity and campaign

USDA DATA - FY19 (2018/19 marketing year): Table 7 of the SMD report

Deliveries for Food Use totaled 12,105,653 STRV or 225.165 million cwt refined; includes deliveries made by "Non-Reporters" for food use at 759,550 STRV or 14,127,630 cwt.

Beet deliveries totaled = 5,044,263 STRV, or roughly 93,823,292 cwt refined

Deliveries by Cane Refiners totaled 6,301,840 STRV, or roughly 117,214,224 cwt refined

\*\*\*Imports of sugar made by "Non-Reporters" that show as deliveries for food use total 759,550 STRV or roughly 14.128 million cwt refined